



Date: 8<sup>th</sup> July, 2019

**RE: RECOMMENDATION FOR MARSTRACK ERP SYSTEM**

Dear Sir/Madam,

Having operations in Mombasa with a fleet of 150 Trucks, we a Transport Company Transporting Loose and containerized cargo along the Mombasa - Kampala route and to other destinations within East and Central Africa.

The Fleet loads Cargo from the Mombasa Port and offloads in their Bonded warehouse. The cargo is stripped and transported to Kampala. These operations required a complete Transport Management system integrated with a yard management system so as to ensure complete accountability.

We partnered with GBS Africa who we have known as a company whose focus is on customer satisfaction and knowledge in the Industry.

They worked on the workshop, Inventory Management and Tyres Module in the first phase and then rolled out the Fleet Operation module in the second phase. The company is able to achieve reports of Fleet expenses, Revenues across the respective cost centers. Alongside the company SOP's are all followed through the workflows implemented in the MarsTrack Fleet Management System.

Our procurement cycle is fully automated from Enquiries to Purchase Orders, Online Approvals up to the goods received notes.

Mr. Siddique Harunany and his team steered the process with their project management skills and we receive timely reports on the status of the project till the final delivery is done. GBS Africa continues to provide us support under the Annual Maintenance contract. We are happy so far with their services.

With no reservations whatsoever, we can recommend Genius Business System to any organization looking to automate their business through an ERP System.

Yours faithfully,

**For Transpares (Kenya) Limited**

**Ingran Pasta**

P. O. Box  
85029-80100

**Director**

